



China Harbin International Economic and Trade Fair (15.-19.06.2012)
“German Business & Technology Forum Harbin 2012”
 Green German Industries

The 23 rd. “China Harbin International Economic and Trade Fair” & “German Business & Technology Forum Harbin 2012” - 15.6.-19.06.2012 -

“Green Cities-Green Industries-The Harbin Conference” (15.06.2012)

Forum & Trade Show: Opening Ceremony, Forum I. on Food, Food Processing, Biotech & Agro Business; Forum 2: Waste & Waste Management; Forum 3: Water & Water Management Forum; Forum 4: New Energy, Construction Materials & Urban Planning.

Invitation

China Harbin International Economic and Trade Fair (Harbin Trade Fair) is a large-scale national level international fair approved by the Chinese government. The fair is sponsored by the Ministry of Commerce of the People's Republic of China, National Development and Reform Commission, China Council for the Promotion of International Trade, the People's Government of Heilongjiang Province, the People's Government of Zhejiang Province, the People's Government of Harbin Municipality and co-sponsored by governmental departments and trade promotional institutions from over 10 countries including the Ministry of Economic Development and Trade of Russian Federation, the Association of the Promotion of International Trade of Japan. Since its first session in 1990, 1.8 million exhibitors and visitors from more than 80 countries and regions attended the fair with over US \$ 100 billion contract volume

concluded. Harbin Trade Fair has become an international platform to develop trade negotiation, investment and cooperation for exhibitors and visitors from home and abroad. You are cordially invited to the 23rd China Harbin International Economic and Trade Fair!

The “German Business & Technology Forum” on 15th. June 2011 will be organized for the 6th. time and offers participants and visitors a unique opportunity for company presentations, first contacts and negotiations in North-East-Asia. A Business matching, seminars and meetings take place in addition. Contacts and discussions with senior decision makers from politics, economy and society provide a good opportunity to represent the company's own offerings.

Exhibition Period:

June 15th -18th, 2012 8:30 - 17:00 /
 June 19th, 2012 8:30 - 15:00

Venue Trade Fair

Harbin International Conference Exhibition and Sports Center , (Address: No. 301 Hongqi Str., Nangang Distr., Harbin, China)

Venue German Business & Technology Forum

Harbin International Conference Center / Victory Hotel Complex, (Address: No. 301 Hongqi Str., Nangang Distr., Harbin, China)

Exhibition Coverage

86,000 m² exhibition area (Hall A, B,C,D, 3,000 international standard booths)

Professional Exhibition Area

High Tech Exhibition Area:

New material, new energy, energy efficient technology, biomedical technology, advanced manufacturing and information technology, agricultural innovation, elaborate and deep manufacturing technology, environmental friendly technology and public security technology, etc.

Modern Agricultural Exhibition Area:

Agricultural science and technology promotion, organic food, green food, pollution-free agricultural products, special deep processing agricultural products, etc.

Construction Materials and Household Goods Exhibition Area:

Kitchen & toilet appliances, construction hardware and fittings, steel structure, colour coated steel sheet, decoration boards and plates, paving materials, energy efficient and heat insulating material, windows & doors, decoration materials and household goods, etc.

Light Industry Exhibition Area:

Packing and printing materials, lamps & illuminations, household electric appliances, office stationery, sports goods, etc.

Machinery and Electric Products Pavilion:

Woodwork machinery, foodstuff processing machinery, packing machinery, plastic machinery, water treatment equipment, power machinery, mechanical equipment and fittings, printing equipment, hardware & hand tools, electrical equipment, auto fittings (exhibited in outdoor exhibition tent); Large scale engineering machinery, agriculture and forestry machinery, large scale vehicles, passenger vehicles, etc. (exhibited on the square)

Foreign Countries Exhibition Area:

Promotion for Investment Environment and Projects, tourism and local customs, special exhibits from foreign countries.

Furniture Pavilion:

Panel furniture, children's furniture, office furniture, soft furniture, rattan furniture, mattress, etc.

Further Business Activities

1. Russian Business Day
2. Promotion and Business Activities for foreign countries.
3. Investment Projects Presentation for Heilongjiang Province.
4. Trade Matchmaking Conference for Chinese and Foreign Enterprises. Chinese and foreign suppliers and buyers may register on our website: www.ichtf.com, the organizer shall search for suitable business partners accordingly. Deadline for registration is May 15th.

Exhibitors and Visitors

1. Exhibitors may register on our website: www.ichtf.com or fill out the “registration form for exhibitors”, fax company's information to the fair, deadline for registration is May 15th.
2. Visitors may register on our website: www.ichtf.com, deadline for registration is June 15th.
3. We will provide business consultation, customers matchmaking, trade matchmaking, online supply and demand information release services, etc.

Booth Cost Trade Fair

1. Indoor international standard 9m² (3m×3m) booths are available at US\$1,500 each during the exhibition. Each indoor standard booth is facilitated with 3 pieces of exhibiting boards, a desk, 3 chairs, a piece of carpet, 2 spotlights, a power socket of 220V/3A (within 500W), a dustbin, a lintel board with Chinese/English/Russian name of the exhibitor.
2. Indoor exhibition bare land is available at US\$155/m² with a minimum requirement of 36m² during the exhibition

and increase by 9m², with no exhibition devices.

3. Machinery and Electric products Pavilion (exhibition tent): Each 9m² booth costs US\$900 during the exhibition. Each booth is facilitated with 3 pieces of exhibiting boards, a desk, 3 chairs, 2 spotlights, a power socket of 220V/3A (within 500W), a lintel board with Chinese/English/Russian name of the exhibitor. Exhibits handling is free, cable lines used for machinery shall be facilitated by exhibitors, electricity charges shall be borne by exhibitors.

4. Outdoor large-scale machinery exhibition area is available at US\$20/m² during the exhibition, the minimum area to lease is 25m², no exhibition facilities and power supply provided.

Payments for Trade Show Participation

1. You are kindly requested to remit the rent for booth prior to May 31st, any delay in remitting of the above rent shall be regarded as a voluntary withdrawal from the exhibition, booth reserved for you will be rearranged.

2. Payee: Administration Office of China Harbin International Economic and Trade Fair

3. Bank of Account for US dollars: Bank of China, Heilongjiang Branch

4. Add: No. 19 Hongjun St., Nangang Dist., Harbin China

5. Account Number: 166451764815

6. SWIFT CODE: BKCHCNBJA860

Payments for German Delegation & Technology Forum

Berliner Bank, Account No. 472298900, Bankleitzahl 100 708 48

Sponsored by

Ministry of Commerce of the People's Republic of China

National Development and Reform Commission of the People's Republic of China; China Council for the Promotion of International Trade; The People's Government of Heilongjiang Province; The People's Government of Zhejiang Province; The People's Government of Harbin Municipality

Visa

1. Foreign exhibitors and visitors may obtain invitation letter from the organizing committee of Harbin Trade Fair or through your Chinese partners (you are kindly requested to provide the following information to the organizer: full name, gender, date of birth, nationality, title, and passport number). Foreign exhibitors and visitors may go to the Chinese Embassy or Consulate in your country for entry visa with the invitation letter from Harbin Trade Fair.

2. Also, you can entrust Travel Agency to apply for visa.

Transportation

Transportation team shall provide concerning exhibits transportation services. For further information please refer to transportation guide or visit www.ichtf.com. Contacts: Mr. Sun Shu Ms. Zhang Yan, Tel: +86-451-82340100, Fax: +86-451-82340226/82345874, mail: eng@ichtf.com

Cards

1. Exhibitor card: every standard booth (9m²) is facilitated with 3 cards, every 25m² Outdoor Large-scale Machinery Exhibition Area is facilitated with 3 cards.

2. Exhibitor and visitor card shall be applied online at www.ichtf.com. Please submit the passport, name card and a color photo of 37mm×37mm online.

Booth Setup and Dismantling

1. Booth setup and Dismantling time:

June 8th -12:00 of June 14th: Self-decoration booth setup

June 12th -12:00 of June 14th : Standard booth setup

12:00 of June 14th : Exhibition Hall shall close for security inspection

15:00 of June 19th – 18:00 of June 20th : Booth Dismantling

2. Self-decoration booths setup implements construction access mechanism and strictly follows the "Construction and Design Management Stipulations of China Harbin International Economic and Trade Fair", for further information please refer to www.ichtf.com.

3. For self-decoration booths, all the setup work shall be done outside the exhibition hall and may assemble in the hall. The height of exhibition for indoor booths may not exceed 6 meters, the height of exhibition for Machinery and Electric Products Pavilion shall not exceed 4 meters. Inflammable material and power lead must be fire-proof treated.

4. In case you have specific need for decoration of standard booth or dismantle the isolation board between booths, please submit to us in advance your floor plan, dismantle drawing of the booth to Harbin Trade Fair for approval prior to May 31st. Should any change be made after the completion of the booth, setup work shall not be performed until the application is approved and extra fee is paid after June 8th.

5. In the course of booth setup, it is not allowed to occupy public space or block anti-fire equipment. Exhibitors must clean up all the setup wastes and packaging materials instantly.

6. Exhibits entrance during the fair are not allowed.

Exhibition Services

1. Harbin Trade Fair shall provide concerning assistance for exhibitors and visitors such as booking hotel, recommending concerning travel agencies to help arrange reception & visiting schedule, engaging translator, etc.

2. Service Center in the pavilion offers the following services: rental of exhibition

facilities, post, tickets, network, business center, etc.

3. Harbin Trade Fair shall provide services for enterprises such as enterprise website construction and maintenance, exhibitor information inquiry, etc. For further information please refer to www.ichtf.com.

Advertising Services

Heilongjiang Wuzhou International Exhibition Advertisement Co., Ltd. is the authorized exclusive advertisement agency, mainly dealing with advertisement in the exhibition hall, main streets of Harbin, Guidebook of Harbin Trade Fair, entrance tickets and commercial network of Harbin Trade Fair. Contacts: Mr. Zhang Jianxun Ms. Liu Yihong. Tel: +86-451-82340100, Fax: +86-451-2386667, Website: www.chwzg.com E-mail: wz@ichtf.com

Liaison China/HBF

Administration Office of China Harbin International Economic and Trade Fair; Add: No.35 Meishun St., Nangang Dist., Harbin China 150090; Contacts: Ms. Zhang Yan Mr. Sun Shu; Tel: +86-451-82340100 Fax: +86-451-82345874/82340226; Website: www.ichtf.com E-mail: eng@ichtf.com

Liaison Germany: German Delegation, Trade Fair Participation & Technology Forum 2012

GERMAN GLOBAL TRADE FORUM BERLIN, China Desk, Burggrafenstr. 3, 10787 Berlin, Tel. 030-212486-16 (Chinese) – 21 (Russian), 22 (Deutsch), Fax. 030-2185432. email: berlin@germanglobaltrade.de, Internet: www.germanglobaltrade.de

The German Global Trade Forum (Berlin) is an international network in Berlin to promote international trade, service, investment and exchange. As a typical "ngo" the Forum acts as the platform for dialog for private and public institutions in Germany and abroad.

To be successful in building a new business in a foreign culture and economic environment, your company needs partners who are familiar with the markets, people

and structures of your destination country. Trustworthy partners are essential for small to medium-sized companies that frequently do not have the resources to research foreign markets on their own.

The worldwide network of German Global Trade Forum Berlin, in cooperation with the national and international agencies, offers your institution or company efficient and reliable assistance in entering foreign markets.

Building high quality networks is crucial to establishing a successful business abroad. We offer our members access to a comprehensive business network in Germany and abroad. Through systematic networking on site, and up-to-date information, we help your company to be prepared for new and changing conditions with other entrepreneurs.

FORUM OBJECTIVES

To create a dedicated and effective forum for the development of International-German trade relations* To provide information of practical relevance for commencement and implementation of business activities world wide* To offer a platform for business relations and cooperation, including networking opportunities* To represent the interests of German or international industry when dealing with the German government or Ministries abroad.

BENEFITS OF MEMBERSHIP

Networking

Regular events allow our members to get in contact with each other and gain access to the international business community. Aside from the formal annual Forum Dinner with prominent political and economic speakers, the Forum also organizes popular informal events like the "German Business & Technology Forum".

Lobbying

The Forum pools its members' opinions and concern and to present a united voice to Foreign and German government authorities. Within the scope of delegations, politicians are interested in a

dialogue with European enterprises on site and continually ask the Forum for support.

Publication

All our members receive one copy of the "Membership Directory", our bi-monthly economic magazine "Business Forum" and our bi-monthly Forum magazine "German Global Trade News".

Services

In cooperation with the Foreign Ministries of Economic and Trade, Chambers of Industry and Commerce, etc., the Forum provides its members with many services for special situations. Office openings, contact conclusion, personal recruitment, organization of delegation trips and fairs, translation services, and visa matters are all areas where the Delegation offers assistance. Additionally, members can use our website for job offers and advertisement. Members receive discount prices up to 50% on most services!

Community Events

We provide the International Community with a platform to interact and get in contact with each other.

The German Global Trade Forum is a strong community with strong partners and very effective contacts. Our partners and members provide special offers to our members.

Information for companies Germany

The Forum is actively involved in organizing events in Germany, and provides systematic and practice-relevant information on the opportunities and risks of doing business in all jurisdictions abroad.



Registration / Information

GERMAN GLOBAL TRADE FORUM BERLIN
c/o German Global Trade Forum Berlin, Ltd.
Burggrafenstr. 3
D-10787 Berlin
Tel.: 030-2124-860 /

„Green Cities – Green Industries – The Harbin Conference & Exhibition” – Global Presentation 2012

☐ **Yes**, we would like to exhibit in Harbin 2012 and ask for your feedback.

☐ **Yes**, we are interested to present us at the "German Business & Technology Forum Harbin 2012 within the "Green Cities – Green Industries – The Harbin Conference within the Forum Panel:

- ☐ Waste & Waste Management ☐
- ☐ Water & Water Technology ☐
- ☐ Urban Developments & New Energy, Construction ☐
- ☐ Biotech, Food, Food Processing ☐
- ☐ Logistics & Transportation ☐
- ☐ Education & Exchange ☐
- ☐ Others ☐ and look forward for further information..

☐ **Yes**, we are interested in future information about further international activities and the data registration for that reason.

☐ Others

Feet Back File

e-mail: berlin@germanglobaltrade.de
Telefax: 0321-212-96614

Titel/Name/Prenome: _____

Titel/Name/Prenome: _____

Titel/Name/Prenome: _____

Function: _____

Function: _____

City: _____

Embassy/Institution: _____

Contact Person: _____

Street/Post Code: _____

Telefon: _____

Telefax: _____

E-Mail: _____

website: _____

Country: _____

_____, Date

Signature/Seal

